

Community Enabled Open Training

on Creative & Cultural Entrepreneurship



# MINIMUM VIABLE PRODUCT START-UP FROM — TO +

Trainer:

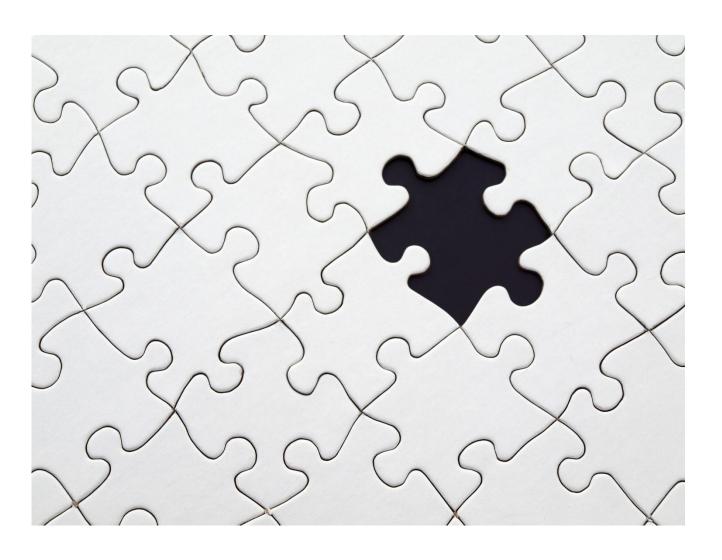
Valentin Niță

Politehnica University of Timisoara



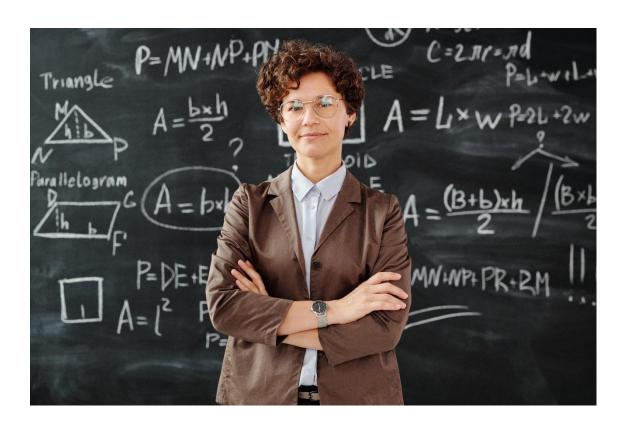


## STEP 1 IDENTIFY NEED





## STEP 2 IDENTIFY SOLUTIONS





## STEP 3 BUILD A TEAM





## STEP 4 PROPOSE INNOVATIVE SOLUTIONS





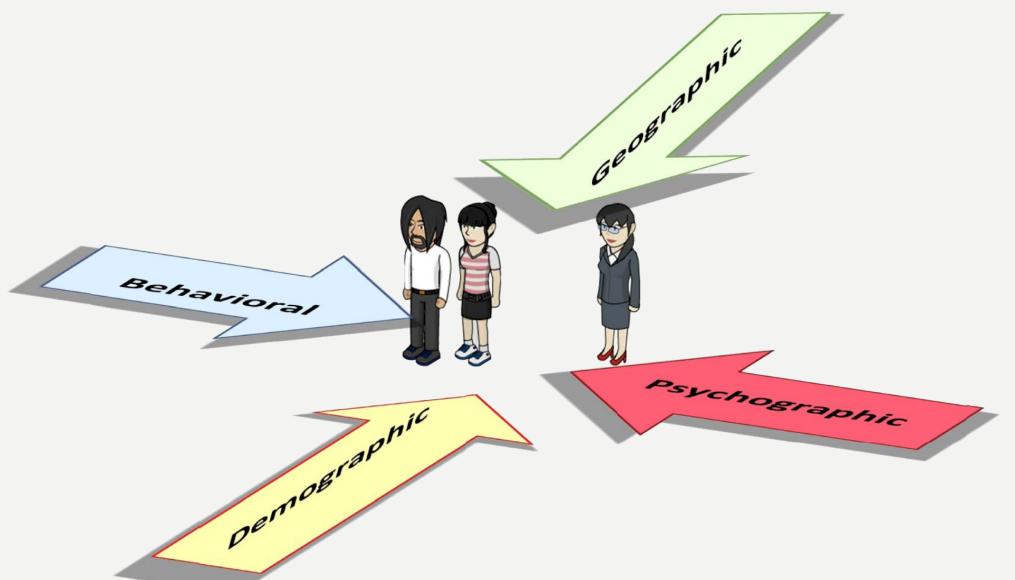
### STEP 5 PRESENT YOUR IDEAS





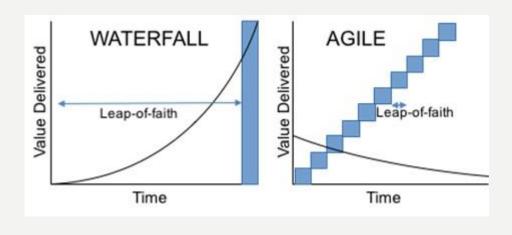


#### STEP 6 MARKET SEGMENTATION



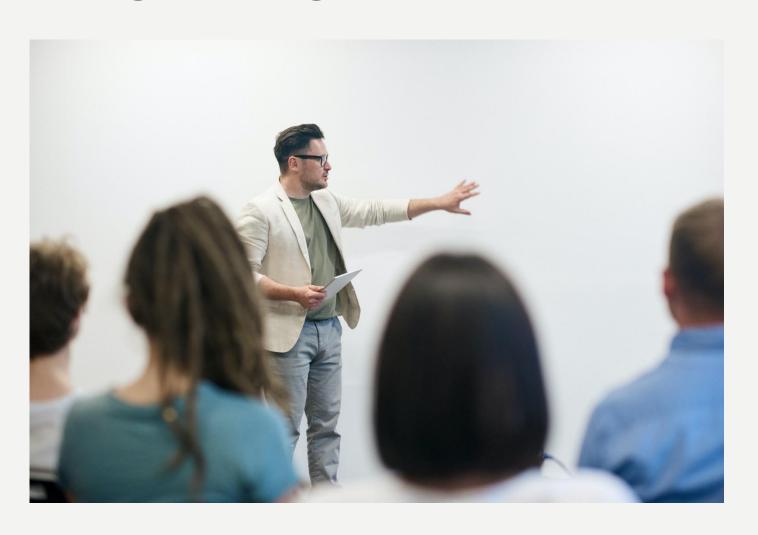


### STEP 7 AGILE VS WATERFALL MANAGEMENT



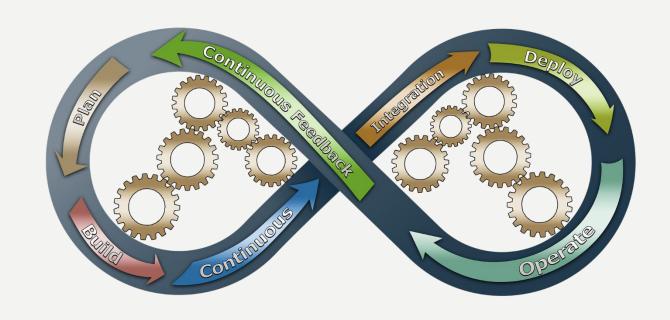


## STEP 8 PRESENT THE PROTOTYPE TO POSSIBLE CLIENTS





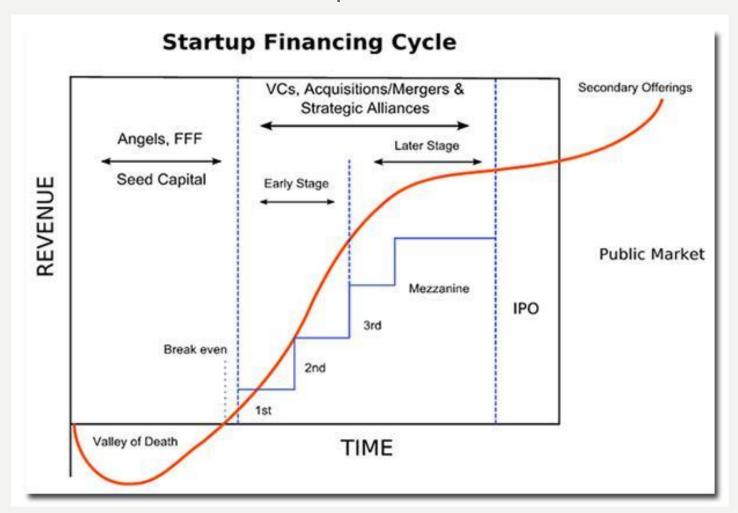
#### STEP 9 IMPROVE THE PROTOTYPE





#### STEP 10 BUSINESS PLAN

Break-even point !!!!





#### STEP 11 CLIENTS FEEDBACK





### STEP 12 GROW WITH A CONSTANT RATE









